Reflecting recent technological developments, we now offer leading solutions in the areas of telehealth/telemedicine, electronic medical records (EMR, electronically stored patient information) and personal health records (PHR, patient-maintained health record). In keeping with the wireless age, we also provide mobile solutions for hospitals which notably benefit people living in remote areas. Last but not least, by making use of the Internet of Things we connect medical technology with human beings to provide the very best that medical technology has to offer in the twenty-first century.

We are very aware that our products are used in critical situations where time is of the essence. To ensure that they play their due part in saving lives, the first-class quality of all our products is our top priority. This is our promise as well as our commitment to excellence.

Today, over 2,000 hospitals are enjoying EBM products. We have clients in every part of the world, including Taiwan, Japan, China, the United States, Canada, the European Union, as well as Southeast Asia. Our success and growth would not be possible without the loyalty and support of our EBM customers. It is this client support that enables our continuous innovation as a basis for better products and performance.

With the improvement in digitalization of imaging modalities and the rapid progression of information technology, the traditional diagnostics of image data have been completely transformed. To manage data efficiently, ever more streamlined data management is now indispensable. In this environment, it is my vision to use cutting-edge technologies to improve healthcare.

By bringing new technologies to healthcare providers, EBM Technologies has helped hospitals enhance their workflow, optimize operations, reduce costs, and improve patient outcomes. However, in addition to these essential benefits, it is of the utmost importance to ensure that the advanced medical imaging technologies now available benefit medical services at the grassroots level, thereby satisfying individual demands of EBM clients and facilitating the international standards driving these demands.

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The advent of information technology has given rise to an explosion of data across all industries. No doubt, the easy availability of large quantities of data entails major benefits for the health sector: patient histories, test results and even large image files can now be stored conveniently and without the need for large archives.

However, easy generation and storage of large quantities of data also means that medical institutions face ever more complex healthcare information management challenges. If these challenges are not overcome, the resulting information overload can easily undermine the efficiency of operations and even compromise the quality of services. It is therefore imperative that hospitals and imaging centers simplify the management and processing of patient images to maintain efficient and reliable work processes.

Simplicity is at the heart of what EBM Technologies delivers. We take the complexity out of information management systems by streamlining medical information and imaging processes – with real and tangible benefits for doctors, patients and hospitals.

For doctors, the web-based medical image management means simplified access to a wider range of patient information and hence better diagnostic performance. For patients, the ease and speed with which medical professionals can access both their historical data and real-time updates from a variety of sources means that waiting times are reduced and lives can be saved. And finally: EBM’s web-based medical management solutions benefit hospitals in that they lead to increased efficiency and maximized revenue – the direct result of a reduction in costs associated with the ever growing volumes of patient images.

In a word, we simplify both access to and use of medical data. This is achieved without compromising on the enormous benefits state-of-the-art medical technology has to offer healthcare providers.
The core competence of EBM Technologies is helping healthcare providers save time and costs and ultimately enhance the quality of patient care. This expertise is based on almost 30 years of experience. Established in 1988 in Taiwan, EBM began as a small group of specialist engineers. Due to the determination of our employees and the ability of our leadership to turn technological expertise into business success, the company soon acquired a reputation for excellence and reliability.

Now headquartered at Neihu Science Park in Taipei City, Taiwan, EBM Technologies has since evolved into an international company with around 150 employees, a large and loyal customer base, and a worldwide network of partners. EBM Technologies is currently operating in Taiwan, Japan, China, Southeast Asia, the United States, Canada, as well as the European Union.

Today, we provide cutting-edge software and integrity solutions to the health sector. Our comprehensive range of PACS products meets all the needs of healthcare professionals, from enterprise image management solutions to workstation, backup, and recovery technology. All products and solutions offered are fully customizable to ensure that individual client needs and requirements are met at all levels.

With literally thousands of licenses installed in over 2,000 hospitals and a wide range of other types of medical facilities including private clinics, new clients greatly benefit from EBM’s long-standing presence in the market.

How can we help you?
Due to rapid growth in recent decades, EBM Technologies has become multicultural: our executives are elite experts from the United States, Japan, China and Taiwan. They work closely together to produce the latest generations of trailblazing healthcare technology, they orchestrate worldwide marketing activities, and they take corporate decisions that ensure the company’s future growth and prosperity.

Such close cooperation between executives from a wide range of cultural backgrounds is only possible on the basis of a shared corporate philosophy. In their task of steering the company through often turbulent markets, our executives are guided by six core principles which encapsulate the essence of our cohesive corporate philosophy: integrity, innovation, interoperability, quality, community and professionalism.

**Integrity** denotes our commitment to honesty, professionalism and high ethical standards, both when dealing with work colleagues and clients. Innovation refers to our constant efforts to recognize and reward creativity leading to process simplification. At the heart of our business model is Interoperability: integrating a variety of resources to ensure comprehensive community-based healthcare services.

Quality means that we constantly strive to improve our services and exceed industry standards. The great value we place on the promotion of community participation and service is expressed by our Community principle. Finally, we adhere to the highest standards of Professionalism in terms of training, qualifications and skills. Our six principles thus provide coherence and continuity in a complex, evolving and multicultural environment.

Our entire corporate philosophy is based on the concept of cooperation. Members of our management team, our researchers, engineers and marketers all strive to work together as one unit in order to reach a common goal. So fundamental is this concept that cooperation at EBM Technologies even transcends our hierarchical structures. Embedded in this collaborative corporate culture and our six core philosophical principles are our clearly defined mission and vision statement.

Our mission is to promote, develop and deploy the best possible products and solutions for digital healthcare image information systems. At its most fundamental, this means that we constantly innovate to provide high quality medical image management systems to improve workflow efficiency, thereby leveraging our client’s business investments and, ultimately, improving patient care. Well disseminated within our organization, our mission statement not only reinforces the unity of our staff as one team but facilitates strategic planning and prioritization based on the needs of our clients.

Whereas our mission statement describes the aspirations of our company now, our vision outlines what we want to be in the future. This means that our vision statement provides further direction and focus as we pursue the goals of our mission over time. It is our vision to become the world’s most dynamic IT medical software company and continue to advance the healthcare industry by delivering innovative medical technology and services essential to save lives, save time, and save money. With this ambitious vision, we motivate and inspire our employees and stakeholders to strive for excellence and success at all times.
Capitalizing on our corporate identity, history and philosophy, EBM Technologies has always focused its energies on bringing healthcare providers the best technologies, ideas, processes and practices for more efficient data management and enhanced patient care. In line with the central importance the concept of cooperation has within our corporate philosophy, we strongly believe that individuals can make a real difference.

Our employees are encouraged to think outside the box to develop customized products that not only fulfill our clients’ needs but also comply with the latest industry standards. Once EBM’s sales team has gained a thorough understanding of client structures and current shortcomings, our research and development team creates individualized solutions which integrate our products with the hospital’s existing structures. Since EBM engineers its own software and hence owns all the relevant intellectual property rights (no software bought), this makes it much easier and more cost-effective for us to supply solutions tailored to the most specific needs and challenging environments.

Individual initiative and collaborative problem-solving also play a vital part in the development of personalized customer support which is essentially based on customer feedback and the experience of our software engineers. Building long-term relationships with our clients and effectively acting as their solution consultants, our specialists help customers optimize their working environment while ensuring that they stay within their annual budget.

In addition to the above benefits, EBM’s long experience in the market entails two distinct advantages for our clients. Firstly, we have a track record of reliability and performance: our systems are proven to run with an uptime of almost 100%, and our expert engineers provide immediate customer support from a single point of contact. But just as importantly we understand that running a hospital is a long-term undertaking. As a publicly owned company, EBM has the experience, credentials and financial stability required to provide medical imaging software solutions to healthcare providers for decades to come.

### Client Benefits

**Main benefits for our clients**

- **Customized products and solutions**
  We can meet specific client needs.

- **High flexibility**
  Products are integrated into the client’s existing structures.

- **Full scalability of all products**
  Minimal infrastructural adjustment costs in case of hospital expansion.

- **Long-term client relationships for personalized support**
  Cost-effective solutions tailored to client budgets.

- **Long-standing history**
  Full compliance with industry standards and proven track record of software systems.

- **Publicly owned company**
  Financial stability for long-term partnership with healthcare providers.

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We are building long-term relationships with our clients.
To meet the wide range of needs of healthcare providers, EBM Technologies offers a large variety of products and solutions, notably in the areas of enterprise information management, image processing, and backup and recovery technology. Due to the advanced stage of computer use in medical facilities involving multiple sources of electronic data, most of our key products are offered in the form of PACS solutions.

PACS stands for Picture Archiving and Communication System. Such systems are used for the economic storage, transmission and retrieval of digital medical images from multiple modalities (i.e., medical imaging devices) including x-ray, ultrasound (US), magnetic resonance (MR), and positron emission tomography (PET). In terms of their architecture, PACS consists of four basic components: modalities, a quality assurance (QA) workstation (or PACS gateway), a central server, and the reading workstations.

PACSs essentially work as follows. The images from the modalities are converted to the standardized electronic format DICOM (Digital Imaging and Communications in Medicine) before being transmitted to the QA workstation. This checkpoint ensures that all patient information is correct, e.g., that there are no discrepancies between patient name and ID and scheduled dates etc.

Following this gateway verification, the information is sent to our cloud-based EBM PACS server for safe and permanent storage. Again using DICOM encoding, the patient data then travels to the physicians’ reading workstations. Since doctors typically add additional diagnostic information, data communication between our PACS Server and the QA workstations is bidirectional. PACS thus allows safe, efficient and cost-effective handling of large quantities of data for the benefit of both the healthcare profession and patients.
At EBM Technologies, we make a distinction between Enterprise PACS and Mobile PACS. Whereas Enterprise PACS refers to systems confined to hospitals and other medical facilities, Mobile PACS are available anywhere, anytime, i.e. on smartphones and tablets. Examples of both types of products are discussed below.

All our Enterprise PACS products share certain fundamental characteristics. At the actual scanning level, different Enterprise PACS products use different modalities (scanning technology) depending on the medical field for which they are designed (e.g. MRI imaging in oncology, x-ray in dentistry etc). Since all data is immediately streamlined (DICOM, see above), standardized product features are already apparent at the next processing level – the QA workstation.

Due to this standardization, our products SoliPACS™ Radio, SoliPACS™ Mammo, SoliPACS™ Dental and SoliPACS™ Custom can all make use of one or more of the following shared converters: SignalGate, FileGate or CamGate. Their function is to ensure that the image files are stored and ultimately available for viewing in the right format.

Finally, at the data retrieval and usage stage, the different Enterprise PACS products again utilize common Enterprise PACS features – SoliPACS™ Client Viewer or SoliPACS™ Web Viewer for viewing and SoliPACS™ Report for reporting.

An integrated solution consisting of multiple components, Enterprise PACS products supply images at high speed, prioritize them so that the most important images are read first, and reengineer the workflow to make it seamless and automatic. – Enterprise PACS suites thus make your working environment more attractive and user-friendly.

Using cutting-edge picture and communication technology, a range of specialists can instantly analyze the fractures and share their expertise.
Enterprise PACS

SoliPACS™ Radio, our flagship product

SoliPACS™ Radio is the core product of EBM Technologies. More than any other product, it epitomizes what EBM Technologies can do for healthcare providers: by digitalizing all medical imaging modalities and connecting them throughout each department and hospital, SoliPACS™ Radio provides the ultimate in healthcare interoperability solutions.

A cohesive suite of solutions that can easily be integrated into your infrastructure to cover your entire radiology needs, SoliPACS™ Radio incorporates EBM’s SoliPACS™ Server, Web and Client Viewer and SignalGate. Once fully integrated into your current system, this image and information management package will give you:

- Enhanced efficiency across the entire workflow, from the modality to the front and back office
- Simple and appealing user interface with accelerated speed
- Quicker, easier and more user-friendly storage, retrieval and distribution of archived images across the whole healthcare institution
- Convenient handling of patient data from multiple workflows and departments, patient demographics and reports
- Simple access to diagnostic images over the Internet for more efficient and accurate diagnosis
- Elimination of repeated data entry
- High reliability
- Fast return on investment

By vastly improving both interconnectivity and interoperability within your healthcare institution, SoliPACS™ Radio vastly improves every aspect of your medical working environment.

Example of a PACS Suite

SoliPACS™ Mammo – Tackling breast cancer

A comprehensive PACS suite dedicated to a specific field of medicine, SoliPACS™ Mammo offers great advantages to our clients. Breast cancer is now the most common cancer in women in many countries (e.g. in the US, UK, Ireland and Australia). Detection and diagnosis of the disease in its earliest and most treatable stages is imperative in preventing fatalities. Having developed breast imaging PACS for a number of years, EBM’s extensive experience and expertise in this area has resulted in SoliPACS™ Mammo, a digital mammography workstation of unprecedented sophistication.

Providing a feature-rich environment, SoliPACS™ Mammo is an FDA-approved multi-modality mammography solution designed to increase screening participation, improve doctors’ diagnostic abilities, enable full IHE compliance, and optimize workflow integration. In concrete terms, SoliPACS™ Mammo allows radiologists to view life-size, high resolution images, select key images for review, utilize state-of-the-art image enhancement tools, and access relevant reference studies.

One of the most valuable aspects of SoliPACS™ Mammo is its series of automated actions arranging images for optimal soft-copy viewing. For example, if a physician has doubts about a lesion found in a woman’s first MRI screening a second test can be performed using a different technology such as ultrasound. Using SoliPACS™ Mammo which features side-by-side monitors, the doctor can now compare current and prior images based on different modalities.

While enhanced screening levels, improved standards compliance and optimized workflow integration are all valuable benefits, SoliPACS™ Mammo’s hanging protocol goes one step further: it improves doctors’ diagnostic abilities helping them alleviate discomfort and save lives.
Increasingly, hospitals draw on the expertise of specialists from all corners of the globe.

We help our clients bring their infrastructure into the wireless age: complementing and expanding our Enterprise PACS, our Mobile PACS products truly make medical professionals location independent at all times. Collectively termed MobiPACS™, Mobile PACS products offer optimized portable solutions away from doctors' workstations. MobiPACS™ can be implemented as part of Enterprise PACS suites or as stand-alone solutions.

Working in conjunction with Enterprise PACS, MobiPACS™ allows medical professionals to access patient files, including large images, on smartphones such as the iPhone and tablets such as the iPad. Due to the specific input and output requirements of mobile devices, a dedicated server, MobiPACS™ Server, is used to store, process and retrieve all image files intended for mobile use.

One step further downstream, MobiPACS™ App collects and archives multi-modality images in DICOM format from either our MobiPACS™ Server or third-party servers. Finally, our two products MobiPACS™ Web Viewer and MobiPACS™ Share provide viewing at the grassroots level – they are the interface that allows physicians and patients to conveniently view medical images. These products are discussed in more detail below.

The MobiPACS™ packages offered by EBM Technologies thus make all medical information even more readily and universally available than our Enterprise PACS. They enable medical professionals to view and share images, collaborate with colleagues working in other departments and remotely review files and databases – even outside of hospital networks.

Mobile PACS
Staying on top of the game in the wireless age
Our main mobile PACS product is MobiPACS™ App. It provides state-of-the-art medical image viewing and reporting by combining multi-modality imaging with individualized physician workflow. Fully FDA-Class-II approved, it allows medical professionals to access even voluminous files of any format, i.e. JPEG, BMP and PDF, using their mobile phone or tablet – anywhere, anytime.

MobiPACS™ App is available in two versions – App Pro and App Lite. They offer different levels of integrated functions such as reminder lists, reporting functions, different hanging protocols, study comparison and transmission of photos and videos to ensure optimal patient treatment preparation.

Available as part of an Enterprise PACS or Mobile PACS solution, MobiPACS™ Web Viewer allows doctors to view images from any MS Windows-based PC. The main advantage of this viewer with its common web browser interface is that studies can be enabled directly in the browser, regardless of the browser type, operating system and end device.

A cloud-based platform, MobiPACS™ Share enables easy access to image files using any web-enabled device – without the need for a license. Most importantly, by permitting physicians to look at images even outside of the hospital’s mobile network, MobiPACS™ Share provides the ultimate in medical mobility.

In our modern client-driven healthcare environment, real-time, on-demand access to imaging results allows clinicians to provide responsive patient care. In cases of emergency such as that of the patient suffering from acute myocardial infarction, extremely short response times are indispensable. Mobile PACS – a real life saver.

Mobile PACS
MobiPACS™ products – responsive patient care that saves lives
Whereas PACS are integrated communication systems implemented within healthcare institutions, Telemed interlinks medical facilities across different locations and even geographical boundaries to allow prompt and easy communication between healthcare professionals and patients who are not in the same physical location.

Telemed offers three main products: Electronic Medical Record (EMR), Personal Health Records (PHR), and eHealth Solutions. An Electronic Medical Record (EMR) is a digital version of the traditional paper-based individual medical record unifying all of a patient’s medical history. This data is not confined to individual healthcare institutions. Instead, we are building electronic medical record exchange systems covering entire national healthcare systems.

Like EMR, PHR provides electronic access to the individual’s medical history. However, it is a mobile application for personal use allowing patients to view reports from their medical examinations including X-rays and CT scans etc. Eliminating the need to see a healthcare professional face to face, PHR makes an invaluable contribution to lowering medical costs.

Finally, eHealth Solutions makes use of the Internet of Things to enable communication between devices, patients and healthcare professionals. Incorporating cloud technology, eHealth Solutions allows physicians to retrieve and review patient images, vital sign data, and ECG waveforms instantly.

Providing vital medical information transcending institutional and even geographical boundaries, Telemed increases the quality of medical care, enhances patient safety and lowers medical costs. Equally significant, PHR is an empowering and reassuring tool: it allows patients to digest medical information in the privacy of their own homes.
EBM Technologies helps you design, set up and fully customize your PACS suite. For this purpose, we have a multi-disciplinary client services team with expertise in software engineering, information management and the medical sciences – creating an infrastructure that fully meets your specific objectives has never been easier.

It is part of our personalized client support to listen very carefully to your specific needs and wishes. On that basis, our services team will begin its work by analyzing your HIS and RIS to determine necessary software requirements upgrades or installations. From the start, you will be able to budget accurately thanks to our streamlined pricing model designed to help save time and labor and eliminating unforeseen expenses.

Next, our services team will custom-design your PACS solution based on financial considerations, performance needs, overall institutional goals and future plans. Throughout the process, you will have a single point of contact who manages everything, from the initial site evaluation and system design to installation and testing. Once designed, the complete PACS plan is evaluated to ensure it meets all of your workflow and connectivity goals. To minimize impact on your operations, we typically install the final PACS solution within one weekend.

You are sure to enjoy your new user-friendly working environment.

EBM’s strong dedication to customer satisfaction does not end with the installation of your new PACS system. To ensure its smooth, fault-free and efficient operation for years to come, we offer a comprehensive after-sales service consisting of the following elements: training, maintenance, software upgrades, system reliability and monitoring services.

To help you make the most of your finished EBM PACS system, we provide training in all product features. Our expert staff will help you reduce operating costs, increase patient throughput and improve patient care. Our Training Service is offered flexibly to minimize interference with your work procedures.

Delivered by highly skilled professionals, our Maintenance Service provides comprehensive support packages to meet all your current and future needs. Similarly, our basic Software Upgrade Service ensures that all components of your PACS configuration are kept current. More extensively, our enterprise package will give you access to EBM’s industry-leading research and development program.

Our System Reliability Service provides 24-hour phone support. 98% of requests are resolved over the phone within minutes. In more complex cases, on-site assistance is provided. Making use of special software, our Monitoring Service prevents problems from even arising by automatically sending warning messages to our designated offices.

With its wide range of products and services, EBM Technologies offers comprehensive end-to-end solutions from financing to implementation and training. Our client services team looks forward to working with you.
As the twenty-first century unfolds, medical data is set to grow further both in size and complexity. These future developments will pose ongoing challenges for healthcare providers. To be able to operate profitably, hospitals and clinics will have to manage, operate and continuously expand medical data in a time and cost-efficient manner.

With its multi-national management and a corporate philosophy based on cooperation and innovation, EBM Technologies is ideally placed to help hospitals overcome any data management challenges. Able to draw on at least 30 years of experience, we can meet all the needs of healthcare professionals, from enterprise image management solutions and image processing to workstation backup and recovery technology.

All our products can be integrated into your existing structures and they are fully scalable for easy adaptation to additional future demands. Our client services team is the vital link between our customizable products and your specific needs. Friendly and helpful, our software engineers will assist you in creating efficient and reliable work processes, improve your diagnostic performance, reduce patient waiting times, minimize costs and save patient lives. At the same time, we ensure that your unique requirements are met and that you are satisfied with our solutions for decades to come. It is our ambition to generate real added value for all our clients.

We hope you have enjoyed reading this introduction to who we are and what we do. If you would like to find out more about any aspects of our work, do not hesitate to contact us. We look forward to hearing about your needs and helping you overcome any challenges in this increasingly complex and competitive environment.

EBM Technologies – Connecting Healthcare.

 EB M Technologies – Connecting Healthcare.
Providing healthcare continues to be a major task for communities. However, it is intelligent collaboration across network systems and national boundaries that now poses the main challenge. Adopting new technologies including cloud computing, big data, and direct link, we are developing a brand-new way to protect human health.

William Pan, Founder and Chairman

EBM Technologies provides cutting edge software and integrity solutions to the health sector. Founded in 1988 in Taiwan, EBM develops and markets medical information technology solutions such as Enterprise and Mobile PACS and systems for Personal Health Records (PHR), Electronic Medical Records (EMR) and e-Health.

Headquartered at Neihu Science Park in Taipei City, Taiwan, EBM Technologies has since evolved into an international company with 150 employees, a large and loyal customer base, and a worldwide network of partners. Currently operating in Taiwan, Japan, China, the United States, the European Union as well as Southeast and Central Asia, EBM Technologies is now Southeast Asia’s largest supplier of Picture Archiving and Communication Systems (PACS).

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